

# Marginal Policy Analysis and Fun with the Borel Paradox

James Heckman, University of Chicago

and

Edward Vytlacil, Columbia University

Cowles Foundation

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## Potential outcomes

- $Y_1$  potential outcome if treated.
- $Y_0$  potential outcome if not treated.
- $\Delta = Y_1 - Y_0$  (Treatment Effect)
- $Y$  observed outcome,  
 $\Rightarrow Y = Y_0(1 - D) + DY_1$   
where  $D = 1$  if treated,  $D = 0$  otherwise.
- Implicitly fully conditioning on any observed regressors that determine  $Y_0$  or  $Y_1$ .

## Selection Model

$$D = \mathbf{1}\{P(Z) - U \geq 0\}$$

- Assumptions:
  - $P(Z)$ ,  $U$ , abs. continuous w.r.t. Lebesgue measure.
  - $Z \perp\!\!\!\perp (Y_0, Y_1, U)$ .
- Normalization:
  - $U \sim \text{Unif}[0, 1]$
  - $P(Z) = \Pr[D = 1|Z]$ .

## Average Effect for Those on Margin

Natural parameter to consider,  
Average Marginal Treatment Effect (AMTE):

$$E(Y_1 - Y_0 | P(Z) = U)$$

- Expected effect of treatment on those indifferent between treatment or not.
- Economic intuition, seems to be interesting parameter.

## Paradox and “Solution”

- Borel Paradox:
  - $E(Y_1 - Y_0|P(Z) = U)$  not uniquely defined!
- Our solution:
  - define  $E(Y_1 - Y_0|P(Z) = U)$  by connecting to effect of marginal policy change, effect of treatment on those whose choice would be affected by marginal policy change.
- Resulting  $E(Y_1 - Y_0|P(Z) = U)$  depends on particular marginal policy change (direction of marginal policy change) .

## Marginal Policy Change, Effect on Those on Margin

Considering marginal policy changes and corresponding average effect for those on margin of indifference has several advantages:

- Economic, policy content.
- weak support conditions for identification
- $\sqrt{N}$ -estimability.

## Outline

Rest of talk:

- 1 Problem: Borel Paradox
- 2 Policy Effects
- 3 Marginal Policy Effects
- 4 Average Marginal Treatment Effects
- 5 Identification, Estimation Issues

## Lack of Unique Definition: Borel Paradox

How to define average effect for individuals at the margin of indifference, the average marginal treatment effect?

- $D = \mathbf{1}\{P(Z) \geq U\}$ .
- Suggests defining  $\Delta^{AMTE} = E(Y_1 - Y_0 | P(Z) = U)$ .
- Problem: not uniquely defined (Borel Paradox).
- Can be defined by
  - $E(Y_1 - Y_0 | P(Z) - U = t)$  evaluated at  $t = 0$ .
  - $E(Y_1 - Y_0 | P(Z)/U = t)$  evaluated at  $t = 1$ .
  - $E(Y_1 - Y_0 | Z\gamma - V = t)$  evaluated at  $t = 0$ ,  
if  $D = \mathbf{1}\{Z\gamma - V \geq 0\}$  so that  $P(Z) = F_V(Z\gamma)$ ,  
 $U = F_V(V)$ .
  - and so forth
- Let  $\Delta^{MTE}(u) \equiv E(Y_1 - Y_0 | U = u)$ .



## Alternative Definitions of Average Marginal Treatment Effects

$$E(Y_1 - Y_0 | P(Z) - U = t) = \int_0^1 \Delta^{\text{MTE}}(u) f_P(u + t) du$$

$$E(Y_1 - Y_0 | Z\gamma - V = t) = \int_0^1 \Delta^{\text{MTE}}(u) \frac{f_{Z\gamma}(F_V^{-1}(u) + t)}{E(f_V(Z\gamma - t))} du$$

$$E(Y_1 - Y_0 | P/U = t) = \int_0^1 \Delta^{\text{MTE}}(u) \frac{f_P(u/t) t^{-2} u}{E(D)} du,$$

and thus

$$E(Y_1 - Y_0 | P(Z) - U = 0) = \int_0^1 \Delta^{\text{MTE}}(u) f_P(u) du$$

$$E(Y_1 - Y_0 | Z\gamma - V = 0) = \int_0^1 \Delta^{\text{MTE}}(u) \frac{f_{Z\gamma}(F_V^{-1}(u))}{E(f_V(Z\gamma))} du$$

$$E(Y_1 - Y_0 | P/U = 1) = \int_0^1 \Delta^{\text{MTE}}(u) \frac{f_P(u) u}{E(D)} du.$$

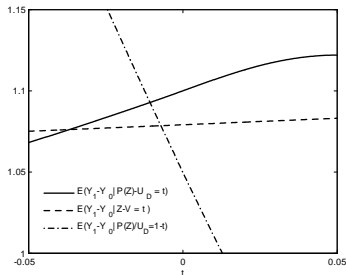
## Alternative Definitions of Average Marginal Treatment Effects

- $E(Y_1 - Y_0|P(Z) - U = 0) \neq E(Y_1 - Y_0|Z\gamma - V = 0)$ ,  
 $E(Y_1 - Y_0|P(Z) - U = 0) \neq E(Y_1 - Y_0|P/U = 1)$ .
- Can define  $E(Y_1 - Y_0|P(Z) = U)$  using any of these limits (or in many other ways), each definition being equally valid but giving a different result.
- Thus,  $E(Y_1 - Y_0|P(Z) = U)$  is not uniquely defined.
- We will define AMTE by connecting to marginal policy changes, direction of policy change will determine choice of AMTE.

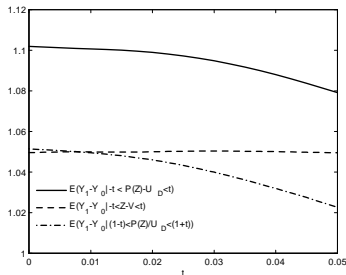
# Alternative Definitions of AMTE

Figure 4

I



II



$$E(Y_1 - Y_0 | P(Z) - U_D = t) = \int_0^1 MTE(u) f_P(u + t) du;$$

$$E(Y_1 - Y_0 | -t < P(Z) - U_D < t) = \frac{\int_0^1 MTE(u) [F_P(Z)(t+u) - F_P(Z)(-t+u)] du}{\Pr(-t < P(Z) - U_D < t)}$$

$$E(Y_1 - Y_0 | Z - V = t) = \int_0^1 MTE(u) \frac{f_Z(F_V^{-1}(u_D) + t)}{E(f_V(Z - t))} du$$

## PRTE

Previous Heckman-Vytlacil analysis:

- Policy Relevant Treatment Effect (PRTE):  
per-person effect of moving from baseline to an alternative policy, for policy alternative that affects incentives for treatment but not the potential outcomes, i.e., affect  $P(Z)$  but not  $Y_0, Y_1$ .
- For example, tuition subsidies, etc.
- Effect of a discrete change, from baseline to fixed alternative policy.

## PRTE

- Let  $\mathcal{G}$  denote the space of all cumulative distribution functions for random variables that lie in the unit interval. Space of policy alternatives (possible distribution functions for  $P(Z)$ ).
- Define the PRTE function,  $\Delta^{\text{PRTE}} : \mathcal{G} \mapsto \mathbb{R}$ , as effect of going from baseline distribution  $F_P$  of  $P(Z)$  to distribution  $G$ .

## PRTE

- Heckman-Vytlacil (2001) show  $\Delta^{\text{PRTE}} : \mathcal{G} \mapsto \mathbb{R}$ , given by

$$\Delta^{\text{PRTE}}(G) = \int_0^1 \Delta^{\text{MTE}}(u) \omega_{\text{PRTE}}(u; G) du$$

where

$$\Delta^{\text{MTE}}(u) = E(Y_1 - Y_0 | U = u),$$

$$\omega_{\text{PRTE}}(u; G) = \begin{cases} \frac{F_P(u) - G(u)}{E_G(P) - E_{F_P}(P)} & \text{if } E_G(P) \neq E_{F_P}(P) \\ 0 & \text{if } E_G(P) = E_{F_P}(P) \end{cases}$$

Effect of going from baseline to alternative policy  $G$ , as a function of  $G$ .

## One Dimensional Curves in Space of Policy Alternatives

In many cases, the class of policy alternatives under consideration can be indexed by a scalar variable.

- Let  $P_0$  denote base line probability for  $D = 1$
- Let  $\mathbf{M}$  denote a subset of  $\mathbb{R}$  with  $0 \in \mathbf{M}$ ,
- Let  $\{P_\alpha : \alpha \in \mathbf{M}\}$  denote a class of alternative probabilities corresponding to alternative policy regimes with associated cumulative distribution functions  $F_{P_\alpha}$

## Examples

### Examples:

- 1 The alternative policy increases the probability of participation by  $\alpha \geq 0$ , so that  
$$P_\alpha = P_0 + \alpha \Rightarrow F_{P_\alpha}(t) = F_P(t - \alpha).$$
- 2 The alternative policy changes each person's probability of participating by the proportion  $(1 + \alpha)$ , so that  
$$P_\alpha = (1 + \alpha)P_0 \Rightarrow F_{P_\alpha}(t) = F_P\left(\frac{t}{1 + \alpha}\right).$$
- 3 Can also define alternative policy changes that operate on  $Z$ , for example, tuition subsidies or proportional tuition subsidies



## Marginal PRTE

Define the Marginal Policy Relevant Treatment Effect as:

$$\Delta^{\text{MPRTE}}(F_{P_\alpha}) = \lim_{\alpha \rightarrow 0} \Delta^{\text{PRTE}}(F_{P_\alpha}),$$

Effect of a marginal change in the policy, going along the one dimensional curve  $\{F_{P_\alpha}\}$ . Depends on the curve  $\{F_{P_\alpha}\}$ , different policies will correspond to different PRTEs, and to different MPRTEs.

## Marginal PRTE

Under regularity conditions,

$$\begin{aligned}\Delta^{\text{MPRTE}}(F_{P_\alpha}) &= \lim_{\alpha \rightarrow 0} \int_0^1 \Delta^{\text{MTE}}(u) \omega_{\text{PRTE}}(u; F_{P_\alpha}) du \\ &= \int_0^1 \Delta^{\text{MTE}}(u) \omega_{\text{MPRTE}}(u; F_{P_\alpha}) du,\end{aligned}$$

where  $\omega_{\text{MPRTE}}(u; F_{P_\alpha})$  is given by

$$\omega_{\text{MPRTE}}(u; F_{P_\alpha}) = \lim_{\alpha \rightarrow 0} \left( \frac{F_P(u) - F_{P_\alpha}(u)}{E_{F_{P_\alpha}}(P) - E_{F_P}(P)} \right).$$

## Examples of MP RTE

## Examples of MP RTE:

- ① The alternative policy increases the probability of participation by  $\alpha \geq 0$ , so that  $P_\alpha = P_0 + \alpha \Rightarrow F_{P_\alpha}(t) = F_P(t - \alpha)$ . Then

$$\Delta^{\text{PRTE}}(F_{P_\alpha}) = \int_0^1 \Delta^{\text{MTE}}(u) \left( \frac{F_P(u) - F_P(u - \alpha)}{\alpha} \right) du.$$

$$\lim_{\alpha \rightarrow 0} \Delta^{\text{PRTE}}(F_{P_\alpha}) = \int_0^1 \Delta^{\text{MTE}}(u) f_P(u) du$$

## Examples of MP RTE

- 2 The alternative policy changes each person's probability of participating by the proportion  $(1 + \alpha)$ , so that  $P_\alpha = (1 + \alpha)P_0 \Rightarrow F_{P_\alpha}(u) = F_P(\frac{u}{1+\alpha})$ . Then

$$\Delta^{\text{PRTE}}(F_{P_\alpha}) = \int_0^1 \Delta^{\text{MTE}}(u) \left( \frac{F_P(u) - F_P(\frac{u}{1+\alpha})}{\alpha E(D)} \right) du$$

$$\lim_{\alpha \rightarrow 0} \Delta^{\text{PRTE}}(F_{P_\alpha}) = \int_0^1 \Delta^{\text{MTE}}(u) \frac{uf_P(u)}{E(D)} du.$$

Compared to previous example, puts higher weight on higher  $u$  values.

## Examples of MP RTE

- 3 Can also develop MP RTE for alternative policy changes that operate on  $Z$ , for example, tuition subsidies or proportional tuition subsidies

Numerical Example: MTE and density of  $P(Z)$ 

Figure 1a

Marginal Treatment Effect

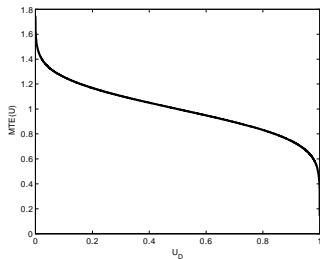
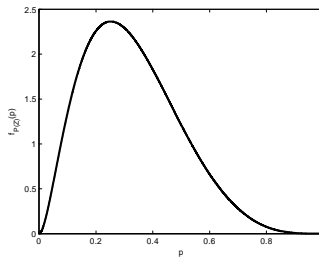
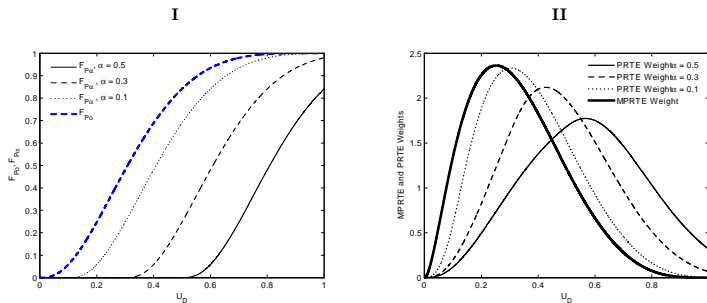
 $MTE(u_D)$ 

Figure 1b

Density Function of  $P(Z)$  $f_{P(Z)}(p)$

# Numerical Example: PRTE, MPRTTE for $P_\alpha = P + \alpha$

Figure 2a



$$P_\alpha = \min \{P_0 + \alpha, 1\} \therefore F_{P_\alpha}(t) = F_P(t - \alpha)$$

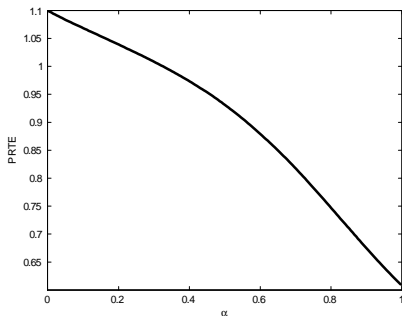
$$\Delta^{PRTE}(F_{P_\alpha}) = \int_0^1 MTE(u_D) \left( \frac{F_P(u_D) - F_P(u_D - \alpha)}{\alpha} \right) du_D$$

$$PRTE_{\alpha=0.5} = 0.93, \quad PRTE_{\alpha=0.3} = 1.01, \quad PRTE_{\alpha=0.1} = 1.07.$$

$$MPRTE = \lim_{\alpha \rightarrow 0} \Delta^{PRTE}(F_{P_\alpha}) = \int_0^1 MTE(u_D) f_P(u_D) du_D = 1.10$$

## Numerical Example: PRTE for $P_\alpha = P + \alpha$ , Plotted as Function of $\alpha$

Figure 2b



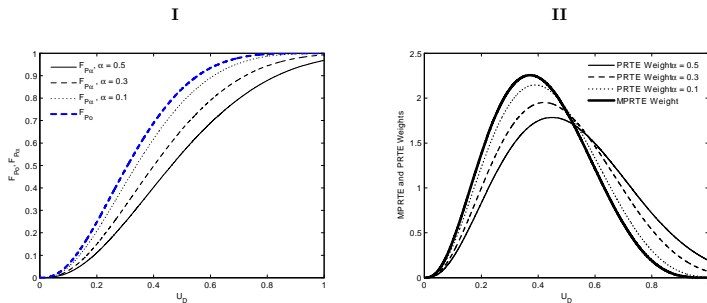
$$PRTE(\alpha)$$

$$P_\alpha = \min\{P_0 + \alpha, 1\} \therefore F_{P_\alpha}(t) = F_P(t - \alpha)$$



# Numerical Example: PRTE, MPRTTE for $P_\alpha = (1 + \alpha)P$

Figure 3a



$$P_\alpha = \min \{ (1 + \alpha)P_0, 1 \} \therefore F_{P_\alpha}(t) = F_P\left(\frac{t}{1+\alpha}\right)$$

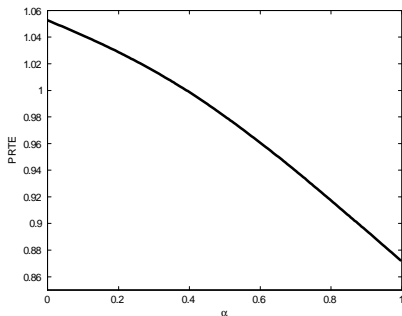
$$\Delta^{PRTE}(F_{P_\alpha}) = \int_0^1 MTE(u_D) \left( \frac{F_P(u_D) - F_P\left(\frac{u_D}{1+\alpha}\right)}{\alpha E[D]} \right) du_D$$

$$PRTE_{\alpha=0.5} = 0.98, PRTE_{\alpha=0.3} = 1.01, PRTE_{\alpha=0.1} = 1.04.$$

$$MPRTE = \lim_{\alpha \rightarrow 0} \Delta^{PRTE}(F_{P_\alpha}) = \int_0^1 MTE(u_D) \left( \frac{u \cdot f_P(u_D)}{E[D]} \right) du_D = 1.05$$

# Numerical Example: PRTE for $P_\alpha = (1 + \alpha)P$ , Plotted as Function of $\alpha$

Figure 3b



$$PRTE(\alpha)$$

$$P_\alpha = \min\{(1 + \alpha)P_0, 1\} \therefore F_{P_\alpha}(t) = F_P\left(\frac{t}{1 + \alpha}\right)$$

## AMTE and Marginal PRTE

Note connections between choice of AMTE and Marginal PRTE, e.g.,

- Evaluating  $E(Y_1 - Y_0 | P(Z) - U = t)$  at 0 and effect of marginal policy defined by marginal additive shift in  $P$  both given by  $\int_0^1 \Delta^{\text{MTE}}(u) f_P(u) du$ .
- Evaluating  $E(Y_1 - Y_0 | P/U = t)$  at  $t = 1$  and effect of marginal policy defined by marginal proportional shifts in  $P$  both given by  $\int_0^1 \Delta^{\text{MTE}}(u) \frac{f_P(u)u}{E(D)} du$ .
- Likewise, if  $D = 1\{Z\gamma - V \geq 0\}$ , then evaluating  $E(Y_1 - Y_0 | Z\gamma - V = t)$  at  $t = 0$  leads to same expression as effect of marginal policy defined by marginal additive shift in a component of  $Z$ .

## AMTE and Marginal PRTE

- Alternative definitions of AMTE correspond to alternative directions for marginal policy effects.
- Thus, uniquely define effect of treatment on those at margin of indifference by being precise about margin of indifference – e.g., those for whom a marginal additive shift versus marginal proportional shift would change treatment choice.

## Identification

- Heckman-Vytlacil (2001) show all standard treatment parameters are weighted averages of MTE with weights that can be estimated.

$$\text{Treatment Parameter } (j) = \int_0^1 \Delta^{\text{MTE}}(u) \omega_j(u) du,$$

where  $\omega_j(u)$  is the weighting function for parameter  $j$ .  
We have shown same is true for AMTE/Marginal PRTE.

- $\Delta^{\text{MTE}}(u) = \frac{d}{dp} E(Y|P(Z) = p)|_{p=u}$   
 $\Rightarrow$  identify  $\Delta^{\text{MTE}}(u)$  for  $u \in \text{Supp}(P(Z))$ .
- $\Rightarrow$  Treatment Parameter ( $j$ ) identified if  
 $\text{Supp}(P(Z)) \supseteq \text{Supp}(\omega_j)$ .

## Identification

- Treatment Parameter ( $j$ ) identified if  $\text{Supp}(P(Z)) \supseteq \text{Supp}(\omega_j)$ .
- Strong requirement for traditional treatment parameters, typically large support requirement – require 0 and/or 1 to be in support of  $P(Z)$ .
- But for effect of marginal policy changes, equivalently for average effect on people at margin of indifference (AMTE), support condition holds.

## Estimation: Treatment Effects as Weighted Average Derivatives

Treatment Parameter ( $j$ )

$$= \int \frac{\partial}{\partial p} E(Y|P(Z) = p) \omega_j(p) dp = E(g'(P)q_j(P)),$$

where

- $g'(p) = \frac{\partial}{\partial p} E(Y|P(Z) = p)$
- $q_j(p) = \omega_j(p) / f_P(p)$

$\sqrt{N}$  – Normal estimation using weighted average derivative?

- Problem:  $\sqrt{N}$ -consistent estimability requires  $q_j(p)f_P(p) = 0$  on boundary of the support of  $P$  (see, e.g., Newey and Stoker, 1993)
- Otherwise, parameter depends on conditional expectation at a point.

## Estimation: Treatment Effects as Weighted Average Derivatives

- $\sqrt{N}$ -consistent estimability requires  $q_j(p)f_P(p) = 0$  on boundary of the support of  $P$
- $q_j(p) = \omega_j(p) / f_P(p)$ , so requires  $\omega_j(p) = 0$  on boundary of the support of  $P$
- Violated for common treatment parameters,
  - For example,  $\omega_{ATE}(u) = 1$  for  $u \in [0, 1]$ , and  $ATE = E(Y|P = 1) - E(Y|P = 0)$ .
- However, will often hold for effect of marginal policy change, equivalently, for AMTE parameter. It will often be possible to consistently estimate MPRTE and AMTE parameters at  $\sqrt{N}$ -rate.



## Summary

- Average effect of treatment on those at margin of indifference is not uniquely defined (Borel Paradox).
- We define effect of marginal policy changes. We give unique definition to average effect on those at margin of indifference by connecting to effect of marginal policy change in a particular direction.
- Unlike traditional treatment parameters in nonparametric selection model framework, these parameters
  - Can be identified without strong support requirements.
  - Can sometimes be consistently estimated at  $\sqrt{N}$ -rate.