

Sponsored by the Spencer Foundation

Building Bridges between Economics and Personality Psychology

Friday, May 8th & Saturday, May 9th

Day 1: Friday, May 8th

University of Chicago
Swift's First Floor Common Room
1025 East 58th Street,
Chicago, IL 60637

Organizing Committee:

James Heckman, University of Chicago
Brent Roberts, University of Illinois, Urbana-Champaign
Angela Duckworth, University of Pennsylvania

12:00- 1:00 pm Lunch & Opening Remarks

The Parallel Systems of Preferences (economics) and Personality (psychology)
James Heckman, Brent Roberts, and Angela Duckworth

1:00- 2:30 pm Session 1

‘Relating Economic Preference Parameters to Personality and Measures of Cognition’

Moderator:

[Colin Camerer](#), California Institute of Technology (E)

Roundtable Initiators:

‘Risk Aversion and Impatience Related to Cognitive Ability’

[Armin Falk](#), University of Bonn (E)

‘Psychosocial Prosperity, Economics, and Policy’

[Ed Diener](#), University of Illinois, Urbana-Champaign (P)

2:30- 2:45 pm Coffee

2:45- 4:15 pm

Session 2

‘Basic Units of Analysis in Personality Psychology’

Moderator:

[Ed Diener](#), University of Illinois, Urbana-Champaign (P)

Roundtable Initiators:

‘The High Potential Personality: Personality Differences within Exceptional Human Capital Portend Distinct Developmental Paths and Creativity’

[David Lubinski](#), Vanderbilt University (P)

‘The Individual, Characterized: What Are the Basic Units of Personality?’

[Gerard Saucier](#), University of Oregon (P)

4:15- 4:30 pm

Coffee

4:30- 6:00 pm

Session 3

‘Stability of Preferences/Traits over the Lifecycle and Across Situations’

Moderators:

[Daniel Benjamin](#), Cornell University (E)

[Richard Thaler](#), Chicago Booth School of Business (E)

Roundtable Initiators:

‘Personality Continuity and Change’

[Brent Roberts](#), University of Illinois, Urbana-Champaign (P)

‘I Can Resist Everything Except Temptation: Evidence for Domain-Specific and Domain-General Aspects of Impulsive Behavior’

[Angela Duckworth](#), University of Pennsylvania (P)

‘The Stability of Risk Preferences over the Lifecycle and Across Contexts’

[Thomas Dohmen](#), Maastricht University (E)

7:30 pm

Group Dinner (Gioco, 1312 S. Wabash, www.gioco-chicago.com)

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8:30- 9 am Continental Breakfast

9:00- 10:30 am Session 4

‘Social Interactions’

Moderators:

[Armin Falk](#), University of Bonn (E)

[Gary Becker](#), University of Chicago (E)

Roundtable Initiators:

‘The Role of Social Preferences in Social Interaction’

[Ernst Fehr](#), University of Zürich (E)

‘Loneliness and Social Interactions’

[John Cacioppo](#), University of Chicago (P)

10:30- 10:45 am Coffee

10:45- 12:15 pm

Session 5

‘Neurobiological/Genetic Basis of Personality and Intelligence’

Moderator:

[Herbert Gintis](#), Santa Fe Institute, University of Massachusetts (E)

Roundtable Initiators:

‘Childhood SES, Early Experience and Brain Development’

[Martha Farah](#), University of Pennsylvania (P)

‘Strategic IQ: Evidence from fMRI, Eyetracking and Field Data’

[Colin Camerer](#), California Institute of Technology (E)

12:15- 1:30 pm

Lunch

1:30- 3:00 pm

Session 6

‘Evidence for the Predictive Validity and Causal Role of Preferences/Traits for Important Life Outcomes’

Moderator:

[James Heckman](#), University of Chicago (E)

Roundtable Initiators:

‘Self-Control, Health, & Wealth’

[Avshalom Caspi](#), Duke University (P)

‘Self-Regulation and School Achievement’

[Clancy Blair](#), New York University (P)

‘The Role of Natural Experiments in Psychology and Economics’

[Stefano DellaVigna](#), University of California, Berkeley (E)

3:00- 3:15 pm

Coffee

3:15- 5:00 pm

Meeting Summary and Closing Remarks

Moderators:

[James Heckman](#), University of Chicago

[Brent Roberts](#), University of Illinois, Urbana-Champaign

[Angela Duckworth](#), University of Pennsylvania
