Sponsored by the Spencer Foundation
Building Bridges between Economics and Personality Psychology
Friday, May 8th & Saturday, May 9th

Day 1: Friday, May 8th
University of Chicago
Swift’s First Floor Common Room
1025 East 58th Street,
Chicago, IL 60637

Organizing Committee:
James Heckman, University of Chicago
Brent Roberts, University of Illinois, Urbana-Champaign
Angela Duckworth, University of Pennsylvania

12:00- 1:00 pm            Lunch & Opening Remarks

The Parallel Systems of Preferences (economics) and Personality (psychology)
James Heckman, Brent Roberts, and Angela Duckworth

1:00- 2:30 pm    Session 1

‘Relating Economic Preference Parameters to Personality and Measures of Cognition’

Moderator:  
Colin Camerer, California Institute of Technology (E)

Roundtable Initiators:

‘Risk Aversion and Impatience Related to Cognitive Ability’
Armin Falk, University of Bonn (E)

‘IQ, Achievement and Personality’
Lex Borghans, Maastricht University (E)
Bart Golsen, Maastricht University (E)

‘Psychosocial Prosperity, Economics, and Policy’
Ed Diener, University of Illinois, Urbana-Champaign (P)

http://jenni.uchicago.edu/Spencer_Conference
2:30- 2:45 pm  
Coffee

2:45- 4:15 pm  
Session 2  
‘Basic Units of Analysis in Personality Psychology’  
Moderator:  
Ed Diener, University of Illinois, Urbana-Champaign (P)  
Roundtable Initiators:  
‘The High Potential Personality: Personality Differences within Exceptional Human Capital Portend Distinct Developmental Paths and Creativity’  
David Lubinski, Vanderbilt University (P)  
‘The Individual, Characterized: What Are the Basic Units of Personality?’  
Gerard Saucier, University of Oregon (P)

4:15- 4:30 pm  
Coffee

4:30- 6:00 pm  
Session 3  
‘Stability of Preferences/Traits over the Lifecycle and Across Situations’  
Moderators:  
Daniel Benjamin, Cornell University (E)  
Richard Thaler, Chicago Booth School of Business (E)
Roundtable Initiators:

‘Personality Continuity and Change’
  Brent Roberts, University of Illinois, Urbana-Champaign (P)

‘I Can Resist Everything Except Temptation: Evidence for Domain-Specific and Domain-General Aspects of Impulsive Behavior’
  Angela Duckworth, University of Pennsylvania (P)

‘The Stability of Risk Preferences over the Lifecycle and Across Contexts’
  Thomas Dohmen, Maastricht University (E)
Day 2: Saturday, May 9th
University of Chicago
Swift’s First Floor Common Room
1025 East 58th Street,
Chicago, IL 60637

Organizing Committee:
James Heckman, University of Chicago
Brent Roberts, University of Illinois, Urbana-Champaign
Angela Duckworth, University of Pennsylvania

8:30- 9 am            Continental Breakfast

9:00- 10:30 am    Session 4

‘Social Interactions’

Moderators:  
Armin Falk, University of Bonn (E)
Gary Becker, University of Chicago (E)

Roundtable Initiators:

‘The Role of Social Preferences in Social Interaction’
Ernst Fehr, University of Zürich (E)

‘Loneliness and Social Interactions’
John Cacioppo, University of Chicago (P)

10:30- 10:45 am  Coffee

http://jenni.uchicago.edu/Spencer_Conference
10:45- 12:15 pm  
**Session 5**

‘Neurobiological/Genetic Basis of Personality and Intelligence’

Moderator:  
[Herbert Gintis](#), Santa Fe Institute, University of Massachusetts (E)

Roundtable Initiators:

‘Childhood SES, Early Experience and Brain Development’  
[Martha Farah](#), University of Pennsylvania (P)

‘Strategic IQ: Evidence from fMRI, Eyetracking and Field Data’  
[Colin Camerer](#), California Institute of Technology (E)

12:15- 1:30 pm  
Lunch

1:30- 3:00 pm  
**Session 6**

‘Evidence for the Predictive Validity and Causal Role of Preferences/Traits for Important Life Outcomes’

Moderator:  
[James Heckman](#), University of Chicago (E)

Roundtable Initiators:

‘Self-Control, Health, & Wealth’  
[Avshalom Caspi](#), Duke University (P)

‘Self-Regulation and School Achievement’  
[Clancy Blair](#), New York University (P)

‘The Role of Natural Experiments in Psychology and Economics’  
[Stefano DellaVigna](#), University of California, Berkeley (E)

3:00- 3:15 pm  
Coffee

[http://jenni.uchicago.edu/Spencer_Conference](http://jenni.uchicago.edu/Spencer_Conference)
3:15- 5:00 pm  
Meeting Summary and Closing Remarks

**Moderators:**

James Heckman, University of Chicago  
Brent Roberts, University of Illinois, Urbana-Champaign  
Angela Duckworth, University of Pennsylvania